

# Jillian K. Swencionis

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## Academic Employment

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**Postdoctoral Research Fellow**, Yale University 2020-  
City University of New York-John Jay College of Criminal Justice 2016-2020  
Primary advisor: Phillip Atiba Goff

## Education

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**Ph.D. in Psychology and Social Policy**, Princeton University 2016  
Dissertation: "Inequality up close and (inter)personal: How individuals manage impressions in interpersonal interactions across social status divides," Primary advisor: Susan T. Fiske.

**A.M. in Psychology**, Princeton University 2013  
Primary advisor: Susan T. Fiske.

**A.B. in Social Studies and Psychology**, Harvard University, *Magna cum laude* 2008  
Primary advisors: Daniel T. Gilbert and Terry K. Aladjem.

## Fellowships, Awards and Honors

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NSF SBE Postdoctoral Research Fellowship [#1810368](#) 2018-2021  
Early Career Scholar Speaker: Psychology of Social Class Pre-Conference 2016  
Make It Happen Award: Princeton University GSAS 2016  
NSF Graduate Research Fellowship 2013-2016  
Woodrow Wilson School of Public Affairs Social Policy Fellowship 2012-2013  
Summer Institute in Social Psychology Fellowship 2013  
SPSP Student Travel Award 2012  
NIH Fellowship, Training Course in fMRI, University of Michigan 2011  
Gordon W. Allport Thesis Prize, Harvard University 2008  
Center for American Political Studies Fellowship, Harvard University 2007  
Undergraduate Thesis Fellowship, Harvard College Research Program 2007  
Patricia King Research Fellowship, Harvard College Phi Beta Kappa 2007

## Publications

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**Swencionis, J. K., & Fiske, S. T.** (2020). Stereotypes and Relative Social Status in Social Comparisons. In J. Suls, R. L. Collins, & L. Wheeler (Eds.), *Social Comparison in Judgment and Behavior*. New York: Oxford University Press.

- Amodio, D. M., & **Swencionis, J. K.** (2018). Proactive Control of Implicit Bias: A Theoretical Model and Implications for Behavior Change. *Journal of Personality and Social Psychology, 115*, 255-275.
- Swencionis, J. K.**, & Fiske, S. T. (2018). Cross-Status Interactions: Concerns and Consequences. *Social Cognition, 36*, 78-105.
- Swencionis, J. K.**, & Goff, P. A. (2017). The Psychological Science of Racial Bias and Policing. *Psychology, Public Policy, and Law, 23*, 398-409.
- Swencionis, J. K.**, Dupree, C. H., & Fiske, S. T. (2017). Warmth-Competence Tradeoffs in Impression Management across Race and Social Class Divides. *Journal of Social Issues, 73*, 168-184.
- Swencionis, J. K.**, & Fiske, S. T. (2016). Promote Up, Ingratiate Down: Status Comparisons Drive Warmth-Competence Tradeoffs in Impression Management. *Journal of Experimental Social Psychology, 64*, 27-34.
- Fiske, S. T., Dupree, C. H., Nicolas, G., & **Swencionis, J. K.** (2016). Status, Power, and Intergroup Relations: The Personal is the Societal. *Current Opinion in Psychology, 11*, 44-48.
- Fiske, S. T., Ames, D. L., **Swencionis, J. K.**, & Dupree, C. H. (2015). Thinking up and talking up: Restoring control through mindreading. In M. Bukowski, I. Fritsche, A. Guinote, & M. Kofta (Eds.), *Coping with lack of control in a social world*. Psychology Press & Routledge.
- Fiske, S. T., Bergsieker, H. B., Constantine, V., Dupree, C. H., Holoien, D. S., Kervyn, N., Leslie, L., & **Swencionis, J. K.** (2015). Talking up and talking down: The power of positive speaking. Lewin Award Address, *Journal of Social Issues, 71*, 834-846.
- Swencionis, J. K.**, & Fiske, S. T. (2014). How social neuroscience can inform theories of social comparison. *Neuropsychologia, 56*, 140-146.
- Swencionis, J. K.**, & Fiske, S. T. (2014). More human: Individuation in the 21<sup>st</sup> century. In P. G. Bain, J. Vaes, & J-Ph. Leyens (Eds.), *Humanness and dehumanization* (pp. 276-293). New York, NY: Psychology Press.
- Gilbert, S. J., **Swencionis, J. K.**, & Amodio, D. M. (2012). Evaluative vs. trait representation in intergroup social judgments: Distinct roles of anterior temporal lobe and prefrontal cortex. *Neuropsychologia, 50*, 3600-3611.
- Van Bavel, J. J., **Swencionis, J. K.**, O'Connor, R. C., & Cunningham, W. A. (2012). Motivated social memory: Belonging needs moderate the own-group bias in face recognition. *Journal of Experimental Social Psychology, 48*, 707-713.

Kassam, K. S., Gilbert, D. T., **Swencionis, J. K.**, & Wilson, T. D. (2009). Misconceptions of memory: The Scooter Libby effect. *Psychological Science*, 20, 551-552.

### **Additional Writings**

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Goff, P. A., Swencionis, J. K., & Bandes, S. A. (2018). *Why Behavioral Reforms are More Likely than Implicit Bias Training to Reduce Racial Conflicts in U.S. Policing*. Policy Brief at the Scholars Strategy Network.

### **Invited Talks**

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Organizational Behavior Colloquium, Yale School of Management, October, 2018.  
 Groups Preconference, Society for Experimental Social Psychology, October, 2018.  
 Stacey Sinclair and Nicole Shelton's lab meeting, Princeton University, May, 2018.  
 Tom Tyler's lab meeting, Yale Law School, March, 2018.  
 Jim Uleman's lab meeting, New York University, December, 2017.

### **Conference Presentations**

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Swencionis, J. K., & Goff, P. A. (March, 2018). *Racial Bias in the Real World: Social Dominance Orientation and Police Use of Force*. Talk presented at the 19<sup>th</sup> annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Swencionis, J. K., & Goff, P. A. (October, 2017). *Thinking About Racism in a New Political Era*. Symposium co-chaired at the Society for Experimental Social Psychology Annual Conference, Boston, MA.

Swencionis, J. K., & Goff, P. A. (October, 2017). *Racial Bias in the Real World: Social Dominance Orientation and Police Use of Force*. Talk presented at the Society for Experimental Social Psychology Annual Conference, Boston, MA.

Swencionis, J. K., Robins, S. J., Lloyd, T., Johnson-Ahorlu, R. N., Bencharit, L. Z., Smiedt, M., Reddy, K., & Goff, P. A. (January, 2017). *Injustice is Criminogenic: Youth-Police Interactions and Delinquency*. Poster presented at the 18<sup>th</sup> annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Swencionis, J. K., Robins, S. J., Lloyd, T., Johnson-Ahorlu, R. N., Bencharit, L. Z., Smiedt, M., Reddy, K., & Goff, P. A. (October, 2016). *Injustice is Criminogenic: Youth-Police Interactions and Delinquency*. Talk presented at the Society for Experimental Social Psychology Annual Conference, Santa Monica, CA.

Swencionis, J. K., & Fiske, S. T. (January, 2016). *Managing [Impressions] Down and Up: Interpersonal Interactions across Status Divides*. Flash Talk presented at the Emerging Psychology of Social Class SPSP Pre-Conference, San Diego, CA.

Swencionis, J. K., & Fiske, S. T. (January, 2016). *Behavioral implications of status-based stereotype content in interpersonal interactions*. Talk presented at the 17<sup>th</sup> annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Swencionis, J. K., & Fiske, S. T. (February, 2015). *Promote Up, Ingratiate Down: Managing impressions across status divides*. Poster presented at the 16<sup>th</sup> annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Swencionis, J. K., & Fiske, S. T. (September, 2014). *Promote Up, Ingratiate Down: Managing impressions across status divides*. Talk presented at joint meeting of EASP and SPSSI on The Great Recession and Social Class Divides, Princeton, NJ.

Swencionis, J. K., & Fiske, S. T. (July, 2014). *Keeping Up (or Down) Appearances: Re-humanizing the self across status divides*. Talk presented at the 17<sup>th</sup> General Meeting of the European Association of Social Psychology, Amsterdam, The Netherlands.

Swencionis, J. K., & Fiske, S. T. (April, 2014). *Trading off warmth and competence to cope with status divides*. Talk presented at the annual Four College Conference, New York, NY.

Swencionis, J. K., & Fiske, S. T. (February, 2014). *Trading off warmth and competence to cope with status divides*. Poster presented at the 15<sup>th</sup> annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Swencionis, J. K., O'Connor, R. C., Cunningham, W. A., & Van Bavel, J. J. (May, 2013). *Motivated social memory: Belonging needs moderate the own-group bias in face recognition*. Talk presented at the annual meeting of the Association for Psychological Science, Washington, DC.

Swencionis, J. K., & Fiske, S. T. (January, 2013). *Nice but dumb, ok. Nice but mean...?!?* *Inconsistency across trait dimensions individuates others*. Poster presented at the 14<sup>th</sup> annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Swencionis, J. K., & Amodio, D. M. (April, 2012). *Expectancy modulates the expression of implicit racial bias: Evidence from frontal cortical activity and the P2 ERP*. Poster presented at the 5<sup>th</sup> annual meeting of the Social and Affective Neuroscience Society, New York, NY.

Swencionis, J. K., & Amodio, D. M. (January, 2012). *Proactive control of implicit race bias: Role of frontal cortical activity*. Poster presented at the 13<sup>th</sup> annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Swencionis, J. K., & Amodio, D. M. (September, 2011). *Processing fluency moderates left frontal cortical asymmetry and the expression of implicit racial bias*. Poster presented at the 51<sup>st</sup> annual meeting of the Society for Psychophysiological Research, Boston, MA.

Swencionis, J. K., & Amodio, D. M. (January, 2011). *Fluency moderates the expression of automatic racial bias*. Poster presented at the 12<sup>th</sup> annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

## Teaching and Advising

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**Co-instructor**, CUNY John Jay College of Criminal Justice, Spring 2018  
Course: The Psychology of Racial Justice and Policing; Co-instructor: Phillip Atiba Goff.

**Co-instructor**, CUNY John Jay College of Criminal Justice, Fall 2017  
Course: The Psychology of Racial Justice and Policing; Co-instructor: Phillip Atiba Goff.  
In coordination with Barry Friedman and Maria Ponomarenko, NYU School of Law.

**Guest lecturer**: “Ordinary Least Squares Regression,” CUNY Brooklyn College, Fall 2017  
Course: Fundamentals of Biostatistics; Instructor: Enrique Pouget.

**Co-instructor**, CUNY John Jay College of Criminal Justice, Spring 2017  
Course: The Psychology of Racial Justice and Policing; Co-instructor: Phillip Atiba Goff.

**Co-instructor**, CUNY John Jay College of Criminal Justice, Fall 2016  
Course: The Psychology of Racial Justice and Policing; Co-instructor: Phillip Atiba Goff.

**Resident Graduate Student Adviser**, Whitman College, Princeton University, 2013-2016  
Advised students on psychology and policy coursework, graduate school, and careers.  
Planned college-wide thesis workshops, yoga and meditation classes, trips, and study breaks.

**Lecturer and Discussion facilitator** on Claude Steele’s *Whistling Vivaldi: How stereotypes affect us and what we can do*. Wrote and presented lecture to Resident Graduate Students and Peer Academic Advisers on how to teach “The Science of Stereotype Threat;” facilitated discussions in small groups of Princeton University freshmen and alumni, Fall 2015

**Head Preceptor**, Princeton University Department of Psychology, Fall 2015  
Course: Psychology of Decision Making and Judgment; Instructor: Eldar Shafir.

**Curriculum author** for Social Cognition section of Psychology 101 Lab, Princeton University Department of Psychology, Fall 2014

**Guest lecturer**: “Neuroscience measures of prejudice,” Princeton University, Fall 2014  
Course: Psychology of Prejudice; Instructor: Stacey Sinclair.

**Preceptor**, Princeton University Department of Psychology, Spring 2014  
Course: Psychology of Decision Making and Judgment; Instructor: Eldar Shafir.

**Test Bank Co-Author**, Fiske, S. T., & Taylor, S. E., *Social Cognition, 2<sup>nd</sup> Ed.*, Fall 2012

**Teaching Assistant**, New York University Department of Psychology, Fall 2010  
Course: Social Attitudes; Instructor: Jay J. Van Bavel.

**Teaching Assistant**, New York University Department of Psychology, Spring 2011  
Course: Social Attitudes; Instructor: Jay J. Van Bavel.

**Grader**, Harvard University Department of Economics, 2005-2006  
Course: Economics 10; Instructor: N. Gregory Mankiw.

## Service

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### Conferences, Lecture Series, and Panels

Consultant, National Academy of Sciences Panel on 21<sup>st</sup> Century Proactive Policing 2016  
Co-organizer, Justice Nerds Lecture Series, John Jay College of Criminal Justice 2016-2017  
Co-organizer, Four College Conference (Princeton, Columbia, Yale, & NYU) 2015  
Co-organizer, Princeton Neuroscience and Social Decision Making Lecture Series 2013-2015  
Student Representative, Princeton Psychology Department Study Pool Panel 2012-2014  
Coordinator, Princeton Psychology Prospective Student Visiting Day 2011-2013  
Logistics Coordinator, Social and Affective Neuroscience Society Annual Meeting 2009

### Ad-hoc Reviewer:

Basic and Applied Social Psychology  
Cognitive Research  
Human Brain Mapping  
Journal of Experimental Psychology: General  
Journal of Experimental Social Psychology  
Journal of Personality and Social Psychology  
Personality and Social Psychology Bulletin  
Perspectives on Psychological Science  
PLOS One  
Proceedings of the National Academy of Sciences  
Social Cognition  
Social Psychology  
Social Psychological and Personality Science

## Professional Affiliations

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Society for Personality and Social Psychology (SPSP)  
Society for the Psychological Study of Social Issues (SPSSI)

## Previous Employment and Experience

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**Laboratory Manager**, New York University Department of Psychology 2009-2011

Supervisors: David M. Amodio and Jay J. Van Bavel.

Designed and conducted social cognition experiments using behavioral, fMRI and EEG methods; supervised research assistants; programmed experiments; analyzed data; wrote and edited manuscripts; organized lab meetings; maintained lab equipment and websites.

**Associate, Novantas Management Consulting** 2008-2009

Built a predictive credit card model for a top-5 US bank. Designed pricing for a leading higher education publisher based on quantitative analysis of consumer decisions.

**Research Assistant, Harvard University Department of Psychology** 2004-2008

Supervisors: Daniel Gilbert, Carey Morewedge, and Karim Kassam.

Conducted experiments on judgment and decision making; analyzed data. Developed honors thesis project.

**Research Intern, Weill Medical College of Cornell University** 2006

Supervisors: BJ Casey and Nim Tottenham. Analyzed data on gaze and face perception.

**Intern, The Daily Show with Jon Stewart** 2006

**Political Director, Harvard College Democrats** 2006-2007

**Co-Director, PCC, Harvard University Health Services** 2005-2006

**Leader, Harvard First-Year Outdoor Program** 2006-2008

### Technical Skills

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**Analysis:** SPSS, SAS, SQL, SPM, FSL, AFNI, Excel.

**Experiments:** E-Prime, MediaLab/DirectRT, DMDX, Inquisit, Mechanical Turk, Qualtrics.