

Jillian K. Swencionis

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Academic Employment

Postdoctoral Research Fellow, Yale University 2020-
City University of New York-John Jay College of Criminal Justice 2016-2020
Primary advisor: Phillip Atiba Goff

Education

Ph.D. in Psychology and Social Policy, Princeton University 2016
Dissertation: “Inequality up close and (inter)personal: How individuals manage impressions in interpersonal interactions across social status divides,” Primary advisor: Susan T. Fiske.

A.M. in Psychology, Princeton University 2013
Primary advisor: Susan T. Fiske.

A.B. in Social Studies and Psychology, Harvard University, *Magna cum laude* 2008
Primary advisors: Daniel T. Gilbert and Terry K. Aladjem.

Fellowships, Awards and Honors

NSF SBE Postdoctoral Research Fellowship [#1810368](#) 2018-2021
Early Career Scholar Speaker: Psychology of Social Class Pre-Conference 2016
Make It Happen Award: Princeton University GSAS 2016
NSF Graduate Research Fellowship 2013-2016
Woodrow Wilson School of Public Affairs Social Policy Fellowship 2012-2013
Summer Institute in Social Psychology Fellowship 2013
SPSP Student Travel Award 2012
NIH Fellowship, Training Course in fMRI, University of Michigan 2011
Gordon W. Allport Thesis Prize, Harvard University 2008
Center for American Political Studies Fellowship, Harvard University 2007
Undergraduate Thesis Fellowship, Harvard College Research Program 2007
Patricia King Research Fellowship, Harvard College Phi Beta Kappa 2007

Publications

Swencionis, J. K., Pouget, E. R., & Goff, P. A. (2021). Supporting Social Hierarchy is Associated with White Police Officers’ Use of Force. *Proceedings of the National Academy of Sciences*, 118, 1-9.

Swencionis, J. K., & Fiske, S. T. (2019). Stereotypes and Relative Social Status in Social Comparisons. In J. Suls, R. L. Collins, & L. Wheeler (Eds.), *Social Comparison in Judgment and Behavior*. New York: Oxford University Press.

Amodio, D. M., & **Swencionis, J. K.** (2018). Proactive Control of Implicit Bias: A Theoretical Model and Implications for Behavior Change. *Journal of Personality and Social Psychology, 115*, 255-275.

Swencionis, J. K., & Fiske, S. T. (2018). Cross-Status Interactions: Concerns and Consequences. *Social Cognition, 36*, 78-105.

Swencionis, J. K., & Goff, P. A. (2017). The Psychological Science of Racial Bias and Policing. *Psychology, Public Policy, and Law, 23*, 398-409.

Swencionis, J. K., Dupree, C. H., & Fiske, S. T. (2017). Warmth-Competence Tradeoffs in Impression Management across Race and Social Class Divides. *Journal of Social Issues, 73*, 168-184.

Swencionis, J. K., & Fiske, S. T. (2016). Promote Up, Ingratiate Down: Status Comparisons Drive Warmth-Competence Tradeoffs in Impression Management. *Journal of Experimental Social Psychology, 64*, 27-34.

Fiske, S. T., Dupree, C. H., Nicolas, G., & **Swencionis, J. K.** (2016). Status, Power, and Intergroup Relations: The Personal is the Societal. *Current Opinion in Psychology, 11*, 44-48.

Fiske, S. T., Ames, D. L., **Swencionis, J. K.,** & Dupree, C. H. (2015). Thinking up and talking up: Restoring control through mindreading. In M. Bukowski, I. Fritsche, A. Guinote, & M. Kofta (Eds.), *Coping with lack of control in a social world*. Psychology Press & Routledge.

Fiske, S. T., Bergsieker, H. B., Constantine, V., Dupree, C. H., Holoien, D. S., Kervyn, N., Leslie, L., & **Swencionis, J. K.** (2015). Talking up and talking down: The power of positive speaking. Lewin Award Address, *Journal of Social Issues, 71*, 834-846.

Swencionis, J. K., & Fiske, S. T. (2014). How social neuroscience can inform theories of social comparison. *Neuropsychologia, 56*, 140-146.

Swencionis, J. K., & Fiske, S. T. (2014). More human: Individuation in the 21st century. In P. G. Bain, J. Vaes, & J-Ph. Leyens (Eds.), *Humanness and dehumanization* (pp. 276-293). New York, NY: Psychology Press.

Gilbert, S. J., **Swencionis, J. K.,** & Amodio, D. M. (2012). Evaluative vs. trait representation in intergroup social judgments: Distinct roles of anterior temporal lobe and prefrontal cortex. *Neuropsychologia, 50*, 3600-3611.

Van Bavel, J. J., **Swencionis, J. K.**, O'Connor, R. C., & Cunningham, W. A. (2012). Motivated social memory: Belonging needs moderate the own-group bias in face recognition. *Journal of Experimental Social Psychology*, *48*, 707-713.

Kassam, K. S., Gilbert, D. T., **Swencionis, J. K.**, & Wilson, T. D. (2009). Misconceptions of memory: The Scooter Libby effect. *Psychological Science*, *20*, 551-552.

Additional Writings

Goff, P. A., Swencionis, J. K., & Bandes, S. A. (2018). *Why Behavioral Reforms are More Likely than Implicit Bias Training to Reduce Racial Conflicts in U.S. Policing*. Policy Brief at the Scholars Strategy Network.

Invited Talks

Organizational Behavior Colloquium, Yale School of Management, October, 2018.
 Groups Preconference, Society for Experimental Social Psychology, October, 2018.
 Stacey Sinclair and Nicole Shelton's lab meeting, Princeton University, May, 2018.
 Tom Tyler's lab meeting, Yale Law School, March, 2018.
 Jim Uleman's lab meeting, New York University, December, 2017.

Conference Presentations

Swencionis, J. K., & Goff, P. A. (March, 2018). *Racial Bias in the Real World: Social Dominance Orientation and Police Use of Force*. Talk presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Swencionis, J. K., & Goff, P. A. (October, 2017). *Thinking About Racism in a New Political Era*. Symposium co-chaired at the Society for Experimental Social Psychology Annual Conference, Boston, MA.

Swencionis, J. K., & Goff, P. A. (October, 2017). *Racial Bias in the Real World: Social Dominance Orientation and Police Use of Force*. Talk presented at the Society for Experimental Social Psychology Annual Conference, Boston, MA.

Swencionis, J. K., Robins, S. J., Lloyd, T., Johnson-Ahorlu, R. N., Bencharit, L. Z., Smiedt, M., Reddy, K., & Goff, P. A. (January, 2017). *Injustice is Criminogenic: Youth-Police Interactions and Delinquency*. Poster presented at the 18th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Swencionis, J. K., Robins, S. J., Lloyd, T., Johnson-Ahorlu, R. N., Bencharit, L. Z., Smiedt, M., Reddy, K., & Goff, P. A. (October, 2016). *Injustice is Criminogenic: Youth-Police Interactions and Delinquency*. Talk presented at the Society for Experimental Social Psychology Annual Conference, Santa Monica, CA.

Swencionis, J. K., & Fiske, S. T. (January, 2016). *Managing [Impressions] Down and Up: Interpersonal Interactions across Status Divides*. Flash Talk presented at the Emerging Psychology of Social Class SPSP Pre-Conference, San Diego, CA.

Swencionis, J. K., & Fiske, S. T. (January, 2016). *Behavioral implications of status-based stereotype content in interpersonal interactions*. Talk presented at the 17th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Swencionis, J. K., & Fiske, S. T. (February, 2015). *Promote Up, Ingratiate Down: Managing impressions across status divides*. Poster presented at the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Swencionis, J. K., & Fiske, S. T. (September, 2014). *Promote Up, Ingratiate Down: Managing impressions across status divides*. Talk presented at joint meeting of EASP and SPSSI on The Great Recession and Social Class Divides, Princeton, NJ.

Swencionis, J. K., & Fiske, S. T. (July, 2014). *Keeping Up (or Down) Appearances: Re-humanizing the self across status divides*. Talk presented at the 17th General Meeting of the European Association of Social Psychology, Amsterdam, The Netherlands.

Swencionis, J. K., & Fiske, S. T. (April, 2014). *Trading off warmth and competence to cope with status divides*. Talk presented at the annual Four College Conference, New York, NY.

Swencionis, J. K., & Fiske, S. T. (February, 2014). *Trading off warmth and competence to cope with status divides*. Poster presented at the 15th annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Swencionis, J. K., O'Connor, R. C., Cunningham, W. A., & Van Bavel, J. J. (May, 2013). *Motivated social memory: Belonging needs moderate the own-group bias in face recognition*. Talk presented at the annual meeting of the Association for Psychological Science, Washington, DC.

Swencionis, J. K., & Fiske, S. T. (January, 2013). *Nice but dumb, ok. Nice but mean...?!! Inconsistency across trait dimensions individuates others*. Poster presented at the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Swencionis, J. K., & Amodio, D. M. (April, 2012). *Expectancy modulates the expression of implicit racial bias: Evidence from frontal cortical activity and the P2 ERP*. Poster presented at the 5th annual meeting of the Social and Affective Neuroscience Society, New York, NY.

Swencionis, J. K., & Amodio, D. M. (January, 2012). *Proactive control of implicit race bias: Role of frontal cortical activity*. Poster presented at the 13th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Swencionis, J. K., & Amodio, D. M. (September, 2011). *Processing fluency moderates left frontal cortical asymmetry and the expression of implicit racial bias*. Poster presented at the 51st annual meeting of the Society for Psychophysiological Research, Boston, MA.

Swencionis, J. K., & Amodio, D. M. (January, 2011). *Fluency moderates the expression of automatic racial bias*. Poster presented at the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Teaching and Advising

Co-instructor, CUNY John Jay College of Criminal Justice, Spring 2018
Course: The Psychology of Racial Justice and Policing; Co-instructor: Phillip Atiba Goff.

Co-instructor, CUNY John Jay College of Criminal Justice, Fall 2017
Course: The Psychology of Racial Justice and Policing; Co-instructor: Phillip Atiba Goff.
In coordination with Barry Friedman and Maria Ponomarenko, NYU School of Law.

Guest lecturer: “Ordinary Least Squares Regression,” CUNY Brooklyn College, Fall 2017
Course: Fundamentals of Biostatistics; Instructor: Enrique Pouget.

Co-instructor, CUNY John Jay College of Criminal Justice, Spring 2017
Course: The Psychology of Racial Justice and Policing; Co-instructor: Phillip Atiba Goff.

Co-instructor, CUNY John Jay College of Criminal Justice, Fall 2016
Course: The Psychology of Racial Justice and Policing; Co-instructor: Phillip Atiba Goff.

Resident Graduate Student Adviser, Whitman College, Princeton University, 2013-2016
Advised students on psychology and policy coursework, graduate school, and careers.
Planned college-wide thesis workshops, yoga and meditation classes, trips, and study breaks.

Lecturer and Discussion facilitator on Claude Steele’s *Whistling Vivaldi: How stereotypes affect us and what we can do*. Wrote and presented lecture to Resident Graduate Students and Peer Academic Advisers on how to teach “The Science of Stereotype Threat;” facilitated discussions in small groups of Princeton University freshmen and alumni, Fall 2015

Head Preceptor, Princeton University Department of Psychology, Fall 2015
Course: Psychology of Decision Making and Judgment; Instructor: Eldar Shafir.

Curriculum author for Social Cognition section of Psychology 101 Lab, Princeton University Department of Psychology, Fall 2014

Guest lecturer: “Neuroscience measures of prejudice,” Princeton University, Fall 2014
Course: Psychology of Prejudice; Instructor: Stacey Sinclair.

Preceptor, Princeton University Department of Psychology, Spring 2014
 Course: Psychology of Decision Making and Judgment; Instructor: Eldar Shafir.

Test Bank Co-Author, Fiske, S. T., & Taylor, S. E., *Social Cognition*, 2nd Ed., Fall 2012

Teaching Assistant, New York University Department of Psychology, Fall 2010
 Course: Social Attitudes; Instructor: Jay J. Van Bavel.

Teaching Assistant, New York University Department of Psychology, Spring 2011
 Course: Social Attitudes; Instructor: Jay J. Van Bavel.

Grader, Harvard University Department of Economics, 2005-2006
 Course: Economics 10; Instructor: N. Gregory Mankiw.

Service

Conferences, Lecture Series, and Panels

Consultant, National Academy of Sciences Panel on 21st Century Proactive Policing 2016
 Co-organizer, Justice Nerds Lecture Series, John Jay College of Criminal Justice 2016-2017
 Co-organizer, Four College Conference (Princeton, Columbia, Yale, & NYU) 2015
 Co-organizer, Princeton Neuroscience and Social Decision Making Lecture Series 2013-2015
 Student Representative, Princeton Psychology Department Study Pool Panel 2012-2014
 Coordinator, Princeton Psychology Prospective Student Visiting Day 2011-2013
 Logistics Coordinator, Social and Affective Neuroscience Society Annual Meeting 2009

Ad-hoc Reviewer:

Basic and Applied Social Psychology
 Cognitive Research
 Human Brain Mapping
 Journal of Experimental Psychology: General
 Journal of Experimental Social Psychology
 Journal of Personality and Social Psychology
 Organizational Behavior and Human Decision Processes
 Personality and Social Psychology Bulletin
 Perspectives on Psychological Science
 PLOS One
 Proceedings of the National Academy of Sciences
 Social Cognition
 Social Psychology
 Social Psychological and Personality Science

Professional Affiliations

Society for Personality and Social Psychology (SPSP)

Society for the Psychological Study of Social Issues (SPSSI)

Previous Employment and Experience

Laboratory Manager, New York University Department of Psychology 2009-2011

Supervisors: David M. Amodio and Jay J. Van Bavel.

Designed and conducted social cognition experiments using behavioral, fMRI and EEG methods; supervised research assistants; programmed experiments; analyzed data; wrote and edited manuscripts; organized lab meetings; maintained lab equipment and websites.

Associate, Novantas Management Consulting 2008-2009

Built a predictive credit card model for a top-5 US bank. Designed pricing for a leading higher education publisher based on quantitative analysis of consumer decisions.

Research Assistant, Harvard University Department of Psychology 2004-2008

Supervisors: Daniel Gilbert, Carey Morewedge, and Karim Kassam.

Conducted experiments on judgment and decision making; analyzed data. Developed honors thesis project.

Research Intern, Weill Medical College of Cornell University 2006

Supervisors: BJ Casey and Nim Tottenham. Analyzed data on gaze and face perception.

Intern, The Daily Show with Jon Stewart 2006

Political Director, Harvard College Democrats 2006-2007

Co-Director, PCC, Harvard University Health Services 2005-2006

Leader, Harvard First-Year Outdoor Program 2006-2008

Technical Skills

Analysis: SPSS, SAS, SQL, SPM, FSL, AFNI, Excel.

Experiments: E-Prime, MediaLab/DirectRT, DMDX, Inquisit, Mechanical Turk, Qualtrics.